



# Possible Together

## Why Natilik and Microsoft

Since first establishing a partnership 5 years ago, Natilik and Microsoft have empowered over 10,000 users with the advanced collaboration tools they require to work from anywhere, at any time.

Having transformed the collaboration experiences of some of the world's leading automotive, financial services and legal organisations, Natilik and Microsoft are forging a powerful partnership guiding teams like yours to evolve their modern workplace beyond the standard feature set of their existing Microsoft 365 deployment. Powered by Natilik's proven services methodology to support you throughout the lifecycle of your technology, ensuring you recognise the most value possible from your investment.

### Three top reasons to work with Natilik and Microsoft

1.
Stay connected, any time, anywhere

Microsoft collaboration tools connect your teams to the conversations, chats, meetings, sharing tools and co-authored files they require to collaborate seamlessly with one familiar user experience.

2.
Market leading expertise


Microsoft is a market leader in delivering cutting-edge innovation, while prioritising security and industry expertise to help organisations just like yours to work smarter and collaborate in one place.

3.
Experts in workplace evolution


The Natilik team has over 20 years of experience defining, designing, deploying, monitoring and nurturing world-class collaboration solutions for leading global organisations across multiple sectors.

### Solutions for the evolving workplace


From enabling the native calling features you need to deliver exceptional people and customer experiences, to building best in class hybrid workspaces that empower productive team collaboration, Natilik can help drive your organisation to innovate beyond your Microsoft 365 investment with powerful tools and solutions across:




Calling
Stay connected regardless of your location with seamless and scalable Voice over IP (VoIP) and Unified Communications as a Service (UCaaS) calling solutions.



Connectivity
Seamlessly transition your existing business phone numbers with flexible and scalable SIP PSTN connectivity options including Direct Routing or Operator Connect.




Spaces and Devices
Experience instant, high quality visual meetings with seamless integration across Microsoft, Cisco, Poly or Neat devices to best suit your business requirements.




Applications
Prioritise employee wellbeing, track your workplace emissions and improve your hybrid work productivity with applications and dashboards that provide valuable insights, intuitive experiences, and cutting-edge compliance.


### What we can do together for your business


Discovery workshops



Proof of value experiences



Solution design


Project management


Bespoke training and adoption


Learning Management Systems


24/7 Tech Support


Client success

### Partnering with us

Five key ways why partnering with Natilik is different


Capability

Experts you can trust
Our highly accredited global team holds a depth of knowledge to define, design and deploy best in class Microsoft collaboration solutions with innovation at their core.


Coverage

Supporting your global teams
We support clients in over 60 countries worldwide. Operating out of our three centres of excellence in London, Sydney and New York.


Consistency

Dedicated to best practice
Natilik utilises a unified set of systems, processes, governance, and methodology, driving consistent collaborative experiences globally


Culture

Aligning our values together
Natilik prides itself on bringing together a group of passionate people united in a common purpose. Put simply, we believe that Natilik is big enough to matter, but small enough to care.


Clients

Your partner for success
We hold strong partnerships with some of the world's most respected organisations. This is reflected in our consistently high NPS scores and client retention rates.

### Want to know how Natilik can support your Microsoft journey?

Register for a modern work discovery workshop today and the the Natilik team will guide you through the process of uncovering your desired business outcomes and what you are hoping to achieve from your Microsoft collaboration tools. Whether you've already invested in Microsoft Teams and are looking to understand which device solutions would be the perfect fit for your hybrid workspaces, or simply need some support getting your users adopting your Microsoft solutions, the highly accredited Natilik team is here to help.