



# Microsoft Optimisation Service (MOS)

Powered by Crayon

**With Natilik's MOS, you can make big savings on your Microsoft licenses - whether it's for your server or client environment.**

On average, this personalised approach helps organisations like yours **save up to 31%** on Microsoft licensing costs.

## Why optimise your software licenses?

Many organisations, just like yours, often overlook the importance of optimising their software licences. This can lead to more than just unnecessary costs - it can also impact compliance and limit flexibility in business operations.



### Over-licensing

Unused licenses or oversized software packages could result in high, but avoidable, costs.



### Under-licensing

Missing or incorrectly selected licenses can lead to compliance risks and high subsequent payments.



### Inappropriate licenses

The current licensing model may not align with IT and business strategy, which could lead to unnecessary licensing or even slow down progress.

## The ideal service if you're about to...

**Renew** a large Microsoft license contract with a term of several years, such as an Enterprise Agreement (EA) or a Microsoft Products and Services Agreement (MSPA)

**Change** your Microsoft licenses to online subscriptions under a Cloud Solution Provider (CSP) contract

**Transform** your IT infrastructure to the cloud or undergo a fundamental change such as an acquisition.

# How will the Microsoft Optimisation Service cut your licensing costs?

The Natilik team will carefully analyse your existing licenses and models to determine the actual needs for both your clients and servers, helping to identify areas of costly over-licensing. Throughout the process, your business requirements are also consistently factored in to ensure a tailored approach.

You'll walk away with a personalised overview specific to your organisation, highlighting possible savings and potential risks, while keeping full control in your hands. Any cost-saving measures are entirely your choice to implement.



Proven savings of 31%  
on average



Reference clients  
across sectors



Tailor-made saving  
scenarios



Constant reference  
to your investment  
planning, roadmap and  
strategy



Clarification of possible  
potentials through  
procurement in various  
currencies



Evaluation of  
opportunities, options  
and risks from the use of  
cloud technologies

Ready to start making significant  
savings on your Microsoft licenses?

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