

Possible Together

Why Natilik and Pure Storage

Since becoming partners in 2018, Natilik and Pure Storage have enjoyed global success resulting in Natilik being awarded the highest partner status, Elite, within EMEA.

Having transformed data centres for some of the world’s leading financial services companies, Natilik and Pure Storage have taken clients on a journey to ‘Modern Data Experience’™. Natilik and Pure Storage have aligned core values, with both dedicated to the customer experience, having innovation at the heart of their solutions, and working to continually drive excellence in data centres. Natilik also utilises Pure Storage solutions for its own data centres and managed service offerings to ensure data excellence in everything it does.

Three top reasons to work with Natilik and Pure Storage

1.
Experts in
Data Centre
Architecture

Natilik experts hold the highest level of Pure Storage accreditations to design, deliver and support your Pure Storage infrastructure. With a bespoke showcase environment and full stack understanding the Natilik team can customise your experience to align to your business needs.


2.
Sustainable
Partnerships

Aligned in the commitment of sustainable business both Pure Storage and Natilik pride themselves on accountable and transparent sustainability reporting. Together we build sustainability into the solution design to support the ESG goals of your business.


3.
Cost Effective
Solutions

With an acute understanding of application needs and requirements, Natilik and Pure Storage ensure right sized infrastructure to deliver cost effective architecture. With energy consumption reduction and rack consolidation the implementation of Pure Storage with Natilik translates into bottom line business savings.


Best in class technology portfolio




Flash Storage
 Delivering the full All Flash Pure Storage Portfolio from //S //E //C //X and //XL along with FlashRecover solutions in partnership with Cohesity and FlashStack with Cisco UCS Compute.



Storage aaS
 Feel the benefits of all flash storage as a service delivered by Natilik or within your private cloud.




Portworx by Pure Storage
 The complete Multi-cloud ready Kubernetes Data Platform to run containers and modern databases.




Pure1 Management
 Holistic visibility across your entire storage infrastructure and container environments. Accelerate your Purity upgrades, deploy updates, and activate new features with our new self-service automation directly from Pure1.


What we can do together for your business




Storage audits
 Pressure to improve efficiencies to maintain and protect an increasingly complex and large environment




Energy comparisons
 Achieve accurate energy consumption reporting with calculators that can compare your existing and new environments.




Solution design
 Natilik will design a solution that is bespoke to your business and delivers against your business goals.



Recycling services
 Dispose and recycle your old storage hardware safely and securely with Natilik recycling services.



Client success
 From choosing your solution, to using it, loving it and then renewing it, Natilik’s Client Success practice will ensure you meet your business goals.



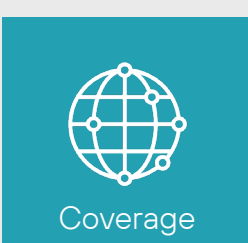
24-7 Support
 Ensure your Pure Storage infrastructure is protected 24 hours a day, 7 days a week by working with the Natilik 24/7 Tech Support team.

Partnering with us

Five key ways why partnering with Natilik is different



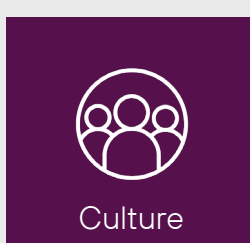
Experts you can trust
 Our experts hold a depth of knowledge that equips us to define, design and deploy the best storage architecture for your applications.



Supporting your global teams
 We support clients in over 60 countries worldwide. Operating out of our three centres of excellence in London, Sydney and New York.



Dedicated to best practice
 Natilik utilises a unified set of systems, processes, governance, and methodology, driving consistent customer experiences.



Aligning our values together
 Natilik prides itself in bringing together a group of passionate people united in a common purpose. Put simply, we believe that Natilik is big enough to matter, but small enough to care.



Your partner for success
 We hold strong partnerships with some of the world’s most respected organisations. This is reflected in our consistently high NPS scores and client retention rates.

Want to know how Natilik can support your Pure Storage journey?

Get in touch today by taking advantage of our free Pure Storage Clinic and start your journey to see how you can improve the speed, sustainability and reliability of your data centre.

Pure Storage Clinic